

Chris Allan

Leicestershire, UK | chrisallan_30@hotmail.com

Profile

- 12 Years of Product Ownership and Management for B2B, B2B2C and B2C products and services.
- 17 years working with SaaS Product and Services in both corporate and high growth SME companies.
- Strategic product and roadmap ownership across aerospace, energy and emobility.
- Digital Agency experience, delivering solutions across ecommerce, transport and education.
- Skilled in delivering products through Agile and Scaled Agile (SAFe).
- Launched vaylens ltd into the UK, localising the entire German product to UK market needs and expectations.
- Launched new innovative EV charging features to market internationally across Europe.
- Maintained existing products using market insight, customer feedback and AI to determine priorities.
- Comfortable working with data centric products, leveraging data to deliver customer focussed outcomes.
- Agile/pragmatic thinker, delivered lean, rapid solutions recovering 95% of £5m annual revenue loss at Pod Point.
- Multiple years working remotely, effectively collaborating with international based teams and customers.

Skills & Abilities

- | | |
|----------------------------|---|
| • Product Strategy | • Agile and SAFe |
| • Product Roadmaps | • Cross Functional Leadership |
| • Strategic Prioritisation | • Stakeholder Management |
| • Discovery and UX focus | • Backlog management and prioritisation |
| • B2B, B2C & B2B2C | • Lean MVP approaches |

Experience

PRODUCT OWNER | ROLLS-ROYCE PLC | JAN 2026 – MAY 2026

- Leading product strategy and delivery within the Customer Experience value stream as part of the re-platforming of a legacy B2B customer portal to an Azure-based SaaS platform.
- Partnering with technical/business stakeholders to support migration from legacy to a modern SaaS architecture.
- Delivering digital services and eCommerce customer journeys for Rolls-Royce Civil Aerospace customers.
- Supplier management for multiple offshore teams.

LEAD PRODUCT MANAGER - UK | VAYLENS LTD | MAR 2024 – JAN 2026

- Delivered internationalisation of a major German B2B/B2B2C EV charging solution for the UK market.
- Owned product strategy, roadmap, EPICs and prioritisation for UK localisation.
- Established end-to-end propositions spanning customer experience, payment processing, partnerships, legal contracts and go-to-market activities.
- Acted as domain expert on UK legislation and requirements.
- Launched new Workplace and Fleet charging modules across European markets, enabling new market segments.
- Formed commercial partnerships enabling rapid customer delivery with minimal in-house development.

- Established relationships with new and existing customers, advising infrastructure and monetization strategy and establishing vaylens as a trusted partner.

PRODUCT MANAGER | POD POINT LTD | SEP 2022 – MAR 2024

- Led the Network and Grid Flexibility product domain, with responsibility for a charging network of approximately 250,000 EV chargers and associated B2C/B2B2C driver app and web payment services.
- Owned and delivered the feature roadmap to deliver compliance with UK Smart Charging Regulations.
- Collaborated across multiple delivery teams in remote and on-site discovery and roadmap planning sessions
- Launched solutions to address driver fraud causing £5m annual revenue loss, recovering 95% of lost revenue.
- Conceptualised and launched a new grid flexibility pilot product for a base of 150,000+ domestic charging customers, unlocking a new multi-million-pound recurring revenue stream. Generated ~£500k in a 6-month pilot.
- Collaborated with hardware engineering to deliver software features for the launch of the Solo 3S charger.

PRODUCT MANAGER | ONYX INSIGHT | NOV 2021 – SEP 2022

- Owned the digital product strategy and roadmap for a B2B analytics and asset management platform.
- Delivered workflow and process improvements that enabled engineering teams to support a growing fleet of 10,000+ wind turbines without scaling operational headcount.
- Partnered with engineering and commercial stakeholders to support rapid international growth.
- Led squads to improve delivery quality and predictability, maintaining backlogs aligned with business strategy.

SENIOR TECHNICAL PRODUCT OWNER | MMT DIGITAL | SEP 2019 – NOV 2021

- Led new development and re-platforming projects using Agile and Scaled Agile Framework (SAFe) methodologies.
- Partnered with client stakeholders to translate strategic objectives into product roadmaps, prioritised backlogs and measurable outcomes.
- Line managed a team of Technical Product Owners, developing capability and aligning resources to clients.
- Delivered a SaaS education platform for York Press Education, supporting digital learning programmes in Egypt.
- Integrated EV charging capabilities for BP Fleet Solutions corporate fuel card product.
- Discovery and development of ecommerce solutions within the holiday cottage industry for Awaze Group.
- Accountable for delivery across scope, quality and customer value throughout the product lifecycle.

PRODUCT OWNER | ROLLS-ROYCE PLC | SEP 2014 – SEP 2019

- Delivered digital products within Rolls-Royce Civil Aerospace, supporting the operational fleet of jet engines.
- Led the migration from a legacy in-house application, enabling the ingestion, interpretation and analysis of real-time, safety-critical aircraft and engine data.
- Collaborated with engineering and data teams to establish scalable data capabilities supporting operational and analytical use cases.
- Maintained high quality and outcome focussed backlogs.
- Established strategic partnerships with external providers to create a complete and accurate flight dataset across the Rolls-Royce global engine fleet.

MULTIPLE ENGINEERING ROLES| ROLLS-ROYCE PLC | APR 2007 – AUG 2014

Education

MSC. GAS TURBINE TECHNOLOGY | CRANFIELD UNIVERSITY | SEP 2002 | PASS
BENG. (HONS) AEROSPACE TECHNOLOGY | COVENTRY UNIVERSITY | OCT 2001 | 1ST CLASS

Activities and Interests

- Accomplished golfer and Junior Organiser for Rothley Park Golf Club junior section.